

# Vision at a Glance

AUGUST 14, 2007 VOLUME 1, NUMBER 1

## **Vision Municipal Solutions Opens Its Doors**

"Throughout the centuries there were men who took first steps, down new roads, armed with nothing but their own Vision."

Ayn Rand

To all our old friends, and to our new acquaintances let us start by saying hello and thank you. The response from everyone has been wonderful, and we greatly appreciate your support. We will continually strive to improve our customer support, as well as deliver the latest cutting edge technologies in order to give you the most powerful software available. We are here to prove that you don't have to lose that "personal touch" to deliver the most comprehensive and professional software in our market. It is truly exciting to be back, and we would like to share some of our plans with everyone.

We are very pleased to announce the City of Buckley as our inaugural Reporting Service installation. After a relatively quick and painless (ask Sheila) installation, Sheila was able to show off and email an expenditure report to the City Administrator. Soon Sheila will be our resident expert, and be available for all your future questions. Thanks Sheila!

# **Training Classes**

We Know a lot of you are looking for training for your ASP applications. We would like to make ourselves available to regionalized training. We feel that by keeping class sizes smaller and local to your city or town, we can accomplish more than ever before. We'll also be offering online training via WebEx. And as always, if you would like onsite training we can make arrangements for that as well.

"Logic will get you from

Please contact craig@visionms.net for more information.

A to B. Imagination will take you everywhere."

Albert Einstein



# **1**ST Annual User's Conference

Please join us for the 1<sup>st</sup> Annual User's Conference taking place from Monday, October 15th through Wednesday, October 17th, at the Enzian Inn, Leavenworth, Washington.

Information about the Enzian Inn is available on the web at <a href="http://www.enzianinn.com">http://www.enzianinn.com</a>.

Come network and let us know what you think about our progress.

#### **New Products and Services**



#### **Vision Reporting Services**



"Vision without action is merely a dream. Action without vision just passes the time. Vision with action can change the world."

Joel A. Barker

#### **Special points of interest:**

- Interactive Sorting and Drill Thru Capabilities
- Shared and Individual Schedules
- Subscriptions, Snapshots, and Linked Reports
- Integrated Security
- A fully featured Report Builder

Visually and functionally, the reports that you build in Reporting Services surpass traditional reporting by including interactive and Web-based features. Some examples of these features include drill-down reports that enable navigation through layers of data, parameterized reports that support content filtering at run time, links to Web-based content or resources, and secure, centralized access to reports over remote or local Web connections.

"The only limit to our realization of tomorrow will be our doubts of today."

Franklin Roosevelt

#### **Failure To Communicate**

Reporting Services provides unique architecture that extends the life cycle of your existing software investment while providing the financial flexibility for a more gradual migration to new Vision products. One important feature that is often overlooked with this product is that it is a vital tool necessary to facilitate the conversion of data to Vision's SQL Server database.

## **Special Credit Offer**

We're so excited about the release of our Reporting Services that we are going to offer a full credit of the purchase price to be applied towards the final cost of our Financial suite. We feel that this will allow more customers to enjoy the full benefits of Reporting Services immediately, as well as getting a head start on how our future software will function.



#### **Vision Financials**

"Where there is no vision, there is no hope"

George Washington

Carver



"Leaders establish the vision for the future and set the strategy for getting there; they cause change. They motivate and inspire others to go in the right direction and they, along with everyone else, sacrifice to get there.

John Kotter

#### **Special Points of Interest:**

- User Defined Fiscals and Fiscal Periods
- Unlimited Live Transactions
- Supports Prior, Present, and Future fiscals
- Transaction Triggers for Enhanced Auditing
- Integrated Security
- Bank Reconciliation
- Extensible Washington Bars Account Library
- Federal and State Grant Tracking
- Includes C4's & C5's, Schedules 4, 5, 7, 11, 12, 16

Vision Financials provides a complete, full featured financials solution. Our design allows for optimum flexibility making access to all data simple and fast yet providing advanced audit trails for tracking. Built on SQL Server 2005 and the .Net Framework to ensure the highest levels of security and data integrity, while providing the foundation for technological advancements you want today and tomorrow.

Please contact <u>brandon@visionms.net</u> for more details.

# Whispers from the Cave $(x+a)^n = \sum_{k=0}^n \binom{n}{k} x^k a^{n-k}$

Welcome to the 21st Century!

We are extremely excited for the opportunity to provide each and every one of you the Ideas of Tomorrow, Today. One implicit rule of our company is to always provide cutting edge software to our customers. We have chosen to build our systems with proven MicroSoft products on a SQL Server database in a .Net environment. We believe that this approach will instantly provide us with up to date technologies and provide a proven path to extend our applications into the future. A great example is that our products are already Windows Vista compliant.

"The very essence of leadership is that you have to have vision" Hesburgh

## **Developer Visions**

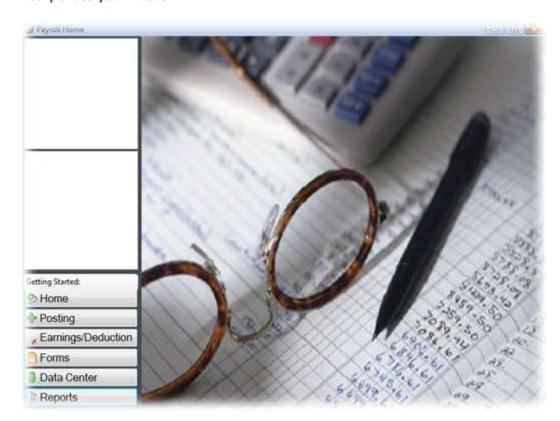
Vision Developers are already looking forward to welcoming the newest addition to our suite of software.

Look for the launch of Vision Payroll coming Fourth Quarter 2007

We are currently exploring new features to include and would love to incorporate your ideas.

"The great successful men of the world have used their imagination they think ahead and create their mental picture in all its details, filling in here, adding a little there, altering this a bit and that a bit, but steadily building - steadily building."

Robert Collier



Please contact john@visionms.net with any comments or questions.



We would like to take this opportunity to personally thank each and every one of our customers who agreed to take part in our new business venture. We trust we'll meet or exceed your expectations in the coming months and years.

"It's not what you look at

that matters, it's what you

# **Thanks Again For Choosing Vision!**

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| City of Granite Falls City of Sheridan City of Siletz Town of Waterville City of Jacksonville City of Kalama City of South Bend Town of Wilkeson   |   | <b>City of Grand Coulee</b> | City of Selah            | Town of Rainier                           |
| City of Hubbard City of Siletz Town of Waterville City of Jacksonville City of Soap Lake Town of Wilbur City of Kalama City of South Bend Town of Wilkeson   |   | City of Granger             | City of Shelton          | Town of South Cle Elum                    |
| City of Jacksonville City of Soap Lake Town of Wilbur City of Kalama City of South Bend Town of Wilkeson   |   | City of Granite Falls       | City of Sheridan         | Town of South Prairie                     |
| City of Kalama City of South Bend Town of Wilkeson   |   | City of Hubbard             | City of Siletz           | Town of Waterville                        |
|  |   | City of Jacksonville        | City of Soap Lake        | Town of Wilbur                            |
| City of Kettle Falls City of Stevenson Town of Winthrop  |   | City of Kalama              | City of South Bend       | Town of Wilkeson                          |
|  |   | City of Kettle Falls        | City of Stevenson        | Town of Winthrop                          |