



# Vision at a Glance

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## Vision Municipal Solutions Continues To Grow

Vision is now entering its third year of business. We want to take this chance to thank everyone again for your trust in us and confidence in our products and services. We are working hard to fulfill our promises we made to you.

We would like to take this opportunity to bring everyone up to date on where we are today and what we plan on accomplishing this year.

### Software Development:

Vision Reporting Services for ASP, Vision Financials and Vision Payroll are complete and are currently being deployed. Vision Cash Management is almost ready to install. We are currently finishing up the last of the reporting and taking suggestions from you on the format of the receipts and deposit slip. We expect to launch this product this month.

Vision Utilities is in its infancy stage but well on its way to becoming the next major application offered. We are developing 3 different versions of this product to provide flexibility in features, hardware requirements, and overall cost. We expect a release date later this summer so watch for the launch event.

Another important feature that we wanted to provide was the ability to convert data. We tasked our development staff to produce conversions to assist in streamlining the installation process and help alleviate most of the initial setup required by you. This presented a slight delay in our schedule but we feel it is well worth the effort.

*"There is one quality that one must possess to win, and that is definiteness of purpose, the knowledge of what one wants, and a burning desire to possess it."*

*- Napoleon Hill*

### Installation & Training:

We have aggressively begun our installation process and currently have over 30 entities that have signed up with Vision in 2008. At present, 14 of these sites are running live with Vision Financials and Payroll and will continue with Cash Management followed by Utilities. One of the most overlooked benefits of going with Vision is in our ability to continue to communicate with ASP while implementing an installation schedule that fits the pace desired with each entity.

We are organizing workshops and conferences to provide training for our Software Assurance members and continue to provide unparalleled support for our ASP software subscribers.



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## Sales:

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Finally, we wish to express our desire to serve you. Our sales department is in a fierce battle with our competitor's. We are doing everything we can to fight for your business. We understand that we are starting over and it takes time to develop quality software. We feel that we have come a long way in the short time we have been in business but also realize that we have a long way to go. We ask that you continue to be patient with us as we evolve. We are developing software for you and will be the only provider that allows for your constant input and will be willing to change.

We want to reiterate the importance of choosing the best product and technologies to prepare for your future. We have chosen Microsoft's .NET platform to provide our customers with the most efficient and secure products to date. We have chosen SQL Server to provide the data integrity of a RDMS (relational database management system) and secure integration through Active Directory providing full control to your IT professionals.

2009 promises to be a breakout year for Vision as our products are progressing and new services will be introduced.

Your trust and dedication throughout this past year is greatly appreciated.

Please contact [brandon@visionms.net](mailto:brandon@visionms.net) with any comments or questions.

*"Don't let what you cannot do interfere with what you can do."*

*- John Wooden*



## 2009 WMCA Conference

Alice from Granger

*"Where there is a sea there are pirates"*

*"When you're through changing, you're through."*

*-Bruce Barton*

Holly from Colville,

Brenda & Rachel from Black Diamond, &

Randy from Issaquah as

CAPTAIN JACK SPARROW ... Arrrrrr



*"We judge ourselves by what we feel capable of doing, while others judge us by what we have already done."*

*- Henry Wadsworth*

We had a great time in Ocean Shores this year. Thanks to everyone who stopped by to visit our booth. Here are a couple of pictures that we thought we would share with you.

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## 3rd Annual Vision Conference

*"The three great essentials to achieving anything worthwhile are; first, hard work, second, stick-to-it-iveness, and third, common sense."*

- Thomas Edison

*"People become really quite remarkable when they start thinking that they can do things. When they believe in themselves they have the first secret of success."*

- Norman Vincent Peale

Please join us for the 3rd Annual Vision Conference taking place from Wednesday, October 7th through Friday, October 9th, at the Enzian Inn, Leavenworth, Washington.

Make your reservations soon as space is limited. The event confirmation group number is 8197.

We are extending our conference by one additional day this year to accommodate additional guest presenters and provide you with more opportunities to attend our training events.

Information about the Enzian Inn is available on the web at [The Enzian Inn](#).

To show our appreciation for your participation, we will be giving away prizes as well as putting on some fun events.

Come network and let us know what you think about our progress.



## Workshops

Do you have new employees and no time to train them? Do your existing employees need advanced training? Join us for a day of training to help you increase your skills with Vision software.

Vision advocates the importance of training and wishes to provide opportunities for you to obtain the knowledge to successfully get a better understanding of your new software.

Our workshops are intended to provide hands-on training and to provide a forum for open discussions as to how we can improve our software. This year's workshops will include sessions for Vision Financials and Payroll as well as Reporting Services.

Attendance is free for all customers who participate in Vision's Software Assurance program.

This year, we will be hosting two scheduled workshops. Our first will be held in East Wenatchee at the Cedars Inn and the second will be located in the area of Tacoma in August, stay tuned for details.

- May 21st, 9:00 A.M – 3:00 P.M., East Wenatchee, WA

We encourage all to attend and look forward to working with you.

Please contact [craig@visionms.net](mailto:craig@visionms.net) with any comments or questions



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## Vision Forms



Vision is proud to announce the formation of Vision Forms dedicated to providing for all of your forms needs. Let our relationships with our business associates benefit your organization. We can provide forms as well as outsourcing capabilities at an affordable cost.

Specializing in both ASP and Vision forms.

We will be introducing our Complete Billing solution at this year's conference. Complete Billing™ is a comprehensive solution that includes delivery of your critical communications via U.S. mail, fax, email, Internet (hosted online EBPP and EIPP) and a web-based document archiving and customer service tool called CustomerCare.

Our innovative approach efficiently delivers your critical customer communications (statements, invoices, notices) in the method you choose, freeing your resources to focus on customer content. Combining efficiency, technology and smart thinking — our CompleteBilling™ service saves you money, reduces headaches and delivers the highest levels of quality and accuracy.

Please contact [john@visionms.net](mailto:john@visionms.net) with any comments or questions

*“Opportunity is missed by most people because it is dressed in overalls and looks like work.”*

- Thomas A Edison

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## Whispers from the Cave

$$(x + a)^n = \sum_{k=0}^n \binom{n}{k} x^k a^{n-k}$$

Take a look



Windows 7 is full of great new features and enhancements. See what you'll be able to do. [See what's new](#) ➔

*“When you get to the end of the rope, tie a knot and hang on.”*

- Franklin D Roosevelt



### Reporting Services 2008

#### Top New Features

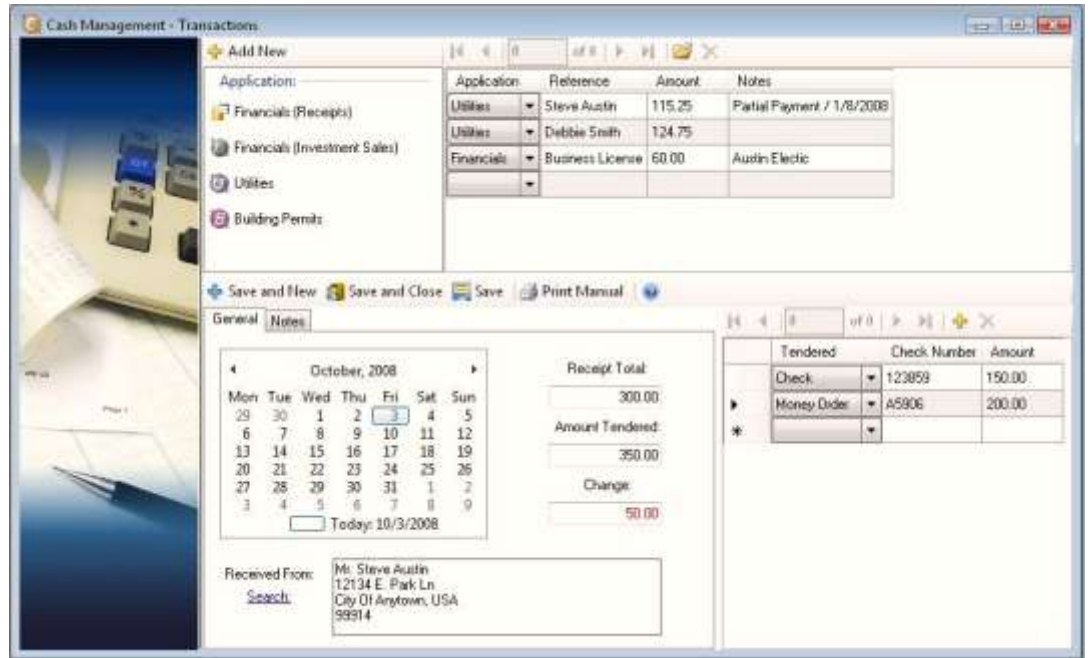
- Design reports with any structure by using the new unique layout capabilities of Flexible Report Layout
  - Benefit from enhanced performance and scalability to reach all users throughout the enterprise
  - Render reports into Microsoft Office Word format
  - Integrate Reporting Services with Microsoft Office SharePoint Services for central delivery and management of business insight
  - Display data graphically with enhanced visualization capabilities
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# Vision Cash Management

*“The secret to success is to start from scratch and keep on scratching.”*

- Dennis Green



*“Most of the important things in the world have been accomplished by people who have kept on trying when there seemed to be no hope at all.”*

- Dale Carnegie

## Special Points of Interest

- ✚ Centralized Cash Collection
- ✚ Supports Multiple Transactions per Receipt
- ✚ Supports Multiple Payment Centers, Cash Drawers & Printers
- ✚ Convenient Financials Quick Codes
- ✚ Seamless Integration with Vision Financials
- ✚ Transaction Triggers for Enhanced Auditing
- ✚ On Demand Service, Operator, and Drawer Totals
- ✚ Provides Direct Debit Capabilities
- ✚ Detailed Receipts and Deposit Reports
- ✚ Multiple Tendering Methods per Transaction
- ✚ VISA Stripe Readers and Barcode Scanning (Optional)
- ✚ Reporting Services & SharePoint Integration

Vision Cash Management provides a scalable solution to your cash receipting needs. Whether you desire a simple system or a more sophisticated POS system, Cash Management provides a solution. Leveraging the power of .NET, Vision Cash Management seamlessly Interfaces with a wide range of peripherals, including cash drawers; receipt printers, scanners, and VISA stripe readers leaving behind the connection problems of the past. Integration with all Vision applications provide immediate updating while always ensuring the highest levels of security and data integrity.

Please contact [brandon@visionms.net](mailto:brandon@visionms.net) for more details.



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*“So many of our dreams at first seem impossible, then they seem improbable, and then, when we summon the will, they soon become inevitable.”*

- Christopher Reeve



We would like to take this opportunity to personally thank each and every one of our customers who committed to take part in our new business venture. We trust we'll meet or exceed your expectations in the coming months and years.

We would like to welcome our new additions to the Vision Family who have now contracted and committed to using Vision software.

#### Thank You for Choosing Vision.

- 🍷 City of Republic
- 🍷 Trentwood Irrigation
- 🍷 City of Wapato
- 🍷 City of Kalama
- 🍷 City of Entiat
- 🍷 City of Bridgeport
- 🍷 City of Langley
- 🍷 City of East Wenatchee
- 🍷 City of Cle Elum
- 🍷 Town of Friday Harbor
- 🍷 City of South Bend
- 🍷 City of Buckley
- 🍷 City of Medina
- 🍷 City of Rainier
- 🍷 Town of Wilkeson
- 🍷 City of Quincy
- 🍷 City of Colfax
- 🍷 City of Blaine
- 🍷 City of Zillah
- 🍷 City of Woodland
- 🍷 City of Westport
- 🍷 City of Toppenish
- 🍷 Pasadena Irrigation District #17
- 🍷 Kootenai Joint School District #274
- 🍷 Town of Darrington
- 🍷 City of Long Beach
- 🍷 City of Okanogan
- 🍷 City of Ferndale
- 🍷 City of Sumas
- 🍷 City of Tonasket
- 🍷 City of Goldendale
- 🍷 City of Ritzville
- 🍷 Spokane Valley Fire Department
- 🍷 City of Coulee Dam
- 🍷 Spokane County Fire District #8

*“Your attitude, not your aptitude, determines your altitude.”*

- Zig Ziglar



Vision Municipal Solutions  
PO Box 28429  
Spokane, WA  
99228

Toll Free:  
(888) 934-3331

Fax:  
(888) 223-6007

E-mail  
[info@visionms.net](mailto:info@visionms.net)

We're on the Web!  
[www.visionms.net](http://www.visionms.net)

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