



# Vision at a Glance

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VOLUME 1, NUMBER 2



## *Happy New Year from all of us at Vision*

To our Friends and Customers:

As the calendar year comes to a close, we want to thank you for making 2009 so memorable. We had many successful opportunities to come together for joint sharing and feedback throughout the year, including Vision Workshops, both in East Wenatchee and Dupont; as well as our annual conference in Leavenworth. Our goals for these events are to provide technical, and application-focused training sessions and seminars tailored to fit your needs and intended to provide you with the guidance and expertise you need to improve your Vision experience.

As always, we are committed to providing you with the resources, innovative products, and new opportunities to help you achieve your goals. If you have suggestions for how our team can meet that commitment, we look forward to hearing from you at [info@visionms.net](mailto:info@visionms.net). Best wishes to you and your families for a happy, healthy and prosperous holiday and New Year!

Warm regards,

The Vision Team.



## Vision's State of the Union

2009 was a big launch year for Vision. With your support, we have successfully installed over 30 sites with our Financials and Payroll applications and have now begun to introduce Cash Management. We continue to see strong customer interest of these products and, with your help, are continuing to improve product performance and add to reporting.

We reached an impressive milestone this year with the signing of our 50<sup>th</sup> Vision customer. We want to thank everyone for supporting all of us over the years. We understand that without your continued support, we would not have been able to continue to pursue our Vision.



**Thank you everyone for another wonderful year at our 3<sup>rd</sup> annual Vision Conference in Leavenworth, WA. We were very touched at your response to our efforts this year to bring training and information to all of you who support us. Vision would not be here without all of you.**

**Our three day event started with workshops and training for anyone who wanted to attend and encompassed many aspects of our software. The classes were instructed by the Vision team and we were pleased to hear that everyone came away with useful information to take back to their offices. We will continue to make training through workshops a central part of our commitment to our customers.**

**The next two days were filled with wonderful presentations from our guest speakers. Thank you to Toni Nelson, Pat Dieter, Ryan Carnathan, Spirit Doris, and Kyle Raprager for your time and energy. We covered many topics from BARS numbers to Disaster Recovery to Sensus Meters as well as revealing Vision Utilities and Cash Management for the first time. Many ideas were given for the next few months of development for our new solutions and we are very excited to see them roll out to all of you.**

**As well as the events through the day, our annual cocktail party at the Hutte was well attended and laughing was the energy of the evening. We also had a group miniature golf event where everyone engaged in a little friendly competition before dinner. Katzenjammers' was replaced by a new restaurant called Katz Steakhouse, and everyone had a good time and a good meal.**

**We look forward to the years to come with all of you. Thank you!**

**The Vision Team**

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Since we launched Vision Forms at the 2009 Vision Conference, we have had overwhelming response. We are happy to announce that we are providing forms solutions to more than 30 municipalities and growing.

We anticipate, with the launch of Vision Utilities, that there will be renewed interest in our Outsourcing Solution. Did you know that this is currently available for ASP utility billing? Relax knowing that your investment is safe as anyone purchasing the solution for ASP receives a free upgrade when migrating to Vision software.

Our innovative approach efficiently delivers your critical customer communications (statements, invoices, notices) in the method you choose, freeing your resources to focus on customer content.

Let our relationships with our business associates benefit your organization.



## Vision Software Assurance 2010 Workshops

Do you have new employees and no time to train them? Do your existing Employees need advanced training? Join us for two days of training to help you increase your skills with Vision software.

Vision advocates the importance of training and wishes to provide opportunities for you to obtain the knowledge to successfully get a better understanding of your new software.

Our workshops are intended to provide hands-on training and to provide a forum for open discussions as to how we can improve our software. This year's workshops will include sessions for Vision Financials and Payroll as well as Cash Management and Utilities.

### 2010 Training Resources Calendar

Date	Location
March 4	Longview, WA
May 13	Burlington, WA
July 8	Spokane, WA

We encourage all to attend and look forward to working with you.



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## 2010 Federal Tax Schedule (Circular E)

The 2010 Federal Tax Schedule (Circular E) is now available for downloading.

[2010 Federal Tax Schedule \(Circular E\)](#)

You will find the Withholding Allowance Schedule on page 37, the Annual Tax Schedule located on page 39, Table 7. Continue using the annual table for ASP software and adjust accordingly for Vision based on frequency. Social Security and Medicare Taxes are defined on page 18. Setup your earnings limit as 106,800, the deduct limit as 6621.60, and the rate remains at .062. Note: If you have multiple Social Security and Medicare rates, adjust accordingly.

**Note:**

Vision software customers do nothing; Simply watch for our annual publish of Vision Financials update that automatically updates the federal tax rates.

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The good news for 2009 is that there are no changes to the 2008 format.

### ASP Software

What this means to you is that the application that Vision provided to you last year will continue to provide a solution for the ASP product line.

Please download the "ASP 1099 & W2 Instructions" provided with the following link.

[ASP 1099 & W2 Instructions.](#)

### Vision Software

Please download the "VISION 1099 & W2 Instructions" provided with the following link.  
[VISION 1099 & W2 Instructions.](#)

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## IRS Announces 2010 Standard Mileage Rates

WASHINGTON — The Internal Revenue Service today issued the 2010 optional standard mileage rates used to calculate the deductible costs of operating an automobile for business, charitable, medical or moving purposes.

Beginning on Jan. 1, 2010, the standard mileage rates for the use of a car (also vans, pickups or panel trucks) will be:

- 50 cents per mile for business miles driven
  - 16.5 cents per mile driven for medical or moving purposes
  - 14 cents per mile driven in service of charitable organizations
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## Partner News

2010 promises to be even more promising as we begin to explore new technologies and work with our partners. We are currently working with Sterling Savings Bank to help us offer solutions such as Merchant Services. We are hoping they will join us at the 2010 conference.



Watch for new training solutions to become available through our New Horizons partnership that will extend the traditional methods by offering “Mentored Learning” or “Online ANYTIME” techniques.

Vision customers receive a 25% discounted rate.

### Mentored Learning

Focused learning. One-on-one mentoring. Flexible scheduling.

New Horizons Mentored Learning method puts time back in your hands. Flexible course schedules allow you to acquire valued new skills around your daily schedule. Targeting learning means you learn what you need to learn without wasting your time with what you may already know. New Horizons Spokane knows that time is money and Mentored Learning allows you to maintain productivity and schedule around deadlines while increasing your capabilities. Certified instructors are available to answer questions and ensure your comprehension of the course material.

[Mentored Learning Video](#) (Requires Windows Media Player)

### Online ANYTIME

The convenient, self-paced online training solution

If you want a comprehensive learning experience but prefer a more independent approach, try Online ANYTIME. Available as web-based or computer-based training, Online ANYTIME is a convenient and easy option for acquiring the skills you need to stay ahead of the curve. Fit learning into your busy schedule while working at your own pace, whether you are in the office, at home, or on the road.



With over 1,200 course titles, online training is available for high-level technical training, basic desktop applications, and business skills. [Browse the Online ANYTIME course catalog](#) for a complete listing of courses. Courses are added and updated constantly; ensuring current titles contain up-to-the-minute information to keep your skills razor sharp.

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# Whispers from the Cave $(x + a)^n = \sum_{k=0}^n \binom{n}{k} x^k a^{n-k}$

We know that there are some of you who would like to learn more about what's happening with SQL Server 2008 and .NET. In addition, some of you may be considering updating to Microsoft Windows 7. Vision's suite of software is 100% compatible with both 32 and 64 bit versions.



[Get Windows 7 today](#)

Choose the version that's right for you and find out how to buy or download it today.

[Microsoft SQL Server 2008 Home Page](#)  
[Microsoft SQL Server 2008 Database Comparisons](#)

[Microsoft .NET Home Page](#)  
[Microsoft .NET Overview](#)

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## Developer Visions

Vision Utilities is now in development. It's exciting, and it's designed to be better and more productive than ever before.

Vision Utilities has been redesigned to offer a more robust architecture. Powerful search capabilities have been added to enhance our new browsers and it is now powerful enough to track parcel and structure information.



New Microsoft Office ribbon controls have been added to bring the most popular commands to the forefront. Dockable side panels free up much needed space allowing for better use of valuable real estate.

A new feature recently added was the new Interview Wizard. Imagine the ability to tailor fit most database items to only display useful information. No more are you left wondering why certain items exist thus allowing you to concentrate solely on what's important to you.

We are hoping to launch Vision Utilities 2nd quarter of this year. We hope to see you at the launch event as we welcome the newest addition to our suite of software.

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**We would like to Welcome our 2009 Vision .NET software members**

**Installation has begun and several are already running live**

**Thank You for Choosing Vision.**

-  **City of Ferndale**
-  **City of Sumas**
-  **City of Tonasket**
-  **City of Goldendale**
-  **Spokane Valley Fire Department**
-  **City of Bridgeport**
-  **City of Ritzville**
-  **Town of Coulee Dam**
-  **City of Ilwaco**
-  **City of Cle Elum**
-  **MOAB Irrigation District**
-  **Town of Wilbur**
-  **Spokane County Fire District #8**
-  **City of Rainier**
-  **City of Black Diamond**
-  **City of McCleary**
-  **Town of La Conner**
-  **City of Omak**
-  **City of Normandy Park**
-  **City of Morton**
-  **City of Clarkston**
-  **City of Pateros**
-  **City of Oroville**
-  **Oroville-Tonasket Irrigation District**



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